

LAFAYETTE (USA)

The dynamo

Canadian **Rob Duncan** plays goalie for the Michigan Sting Hawks senior men's ice hockey club. His quick reactions also come in handy for his job as Wörwag's Commercial Manager North America. He pays very close attention to customers. "To be or not to be OK – that's the only thing that counts," he says.



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DOSRIUS (SPAIN)

The expert

Montse López pulls many strings. As a sales expert at the Dosrius site in Spain, she meets customer requests, provides consulting, and listens very carefully to what will be needed in the future. Her aim is not just to sell coatings but also to provide complete service packages.



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SAN LUIS POTOSÍ (MEXICO)

The newcomer

As General Manager of Wörwag's newest subsidiary, **José Saldivia** leads a small multicultural team who have big plans in the Mexican city of San Luis Potosí. "I grew up close to the South Pole," says this native of Argentina. "So it feels great to be in Mexico, also because of the weather."



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LANGFANG (CHINA)

The strategist

For **Kemin Chi**, German quality and Chinese service are key factors in the ability to achieve ambitious goals. He became General Manager at Langfang in October, 2017, and will soon also be responsible for Shenyang, where an additional production site will start up in 2018.



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ZUFFENHAUSEN (GERMANY)

The voice

"Hello, you've reached Wörwag, **Susanne Baumann** speaking." Baumann is not sure how often she answers the phone with this greeting, maybe 300 or more times a day. Since 2012 she has also been greeting customers and employees in person at the reception desk in Stuttgart-Zuffenhausen. She shares this job with three colleagues, who together are the voice of Wörwag.



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KAPSTADT (SOUTH AFRICA)

The fighter

Technical account manager **Henry Pienaar** is thankful for the opportunity offered by Wörwag. He grew up in a township in the South African city of Port Elizabeth, and made his way out thanks to having an iron will and a fighting spirit. He was one of the people who helped Wörwag launch its subsidiary in Cape Town in 2003.



- ★ Founded: 2003
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The Wörwag World

